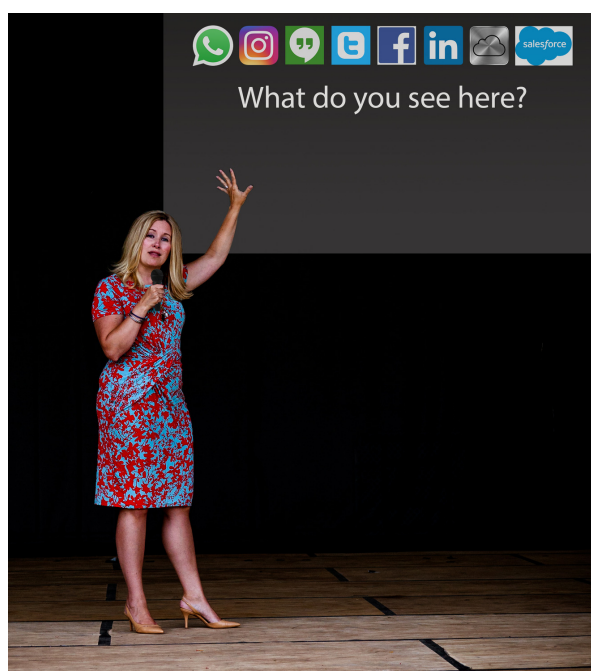




SPEAKER|CONSULTANT|SALESTECHGEEK

A total nerd for sales technology and productivity, Shannon J. Gregg, MBA, brings 15+ years of Sales Operations and Enablement experience to her audiences, speaking on Productivity Improvement and Technology Adoption for sales teams. Sales management will be inspired to lead teams to increase productivity and maximize their tech spend, and sales contributors will be motivated to gain more selling time and increase revenue capacity by artfully - and happily - using CRM and associated apps.



PAST EVENTS & APPEARANCES:



contemporary craft



Sales VPs, Sales SVPs, and Company Presidents work with Shannon to fix their revenue and booking problems.

Shannon brings 15+ years of Sales Operations and Enablement experience to her audiences, speaking with her charismatic candor on topics such as Sales Productivity, Sales Operations, and Salesforce & CRM Adoption for commercial teams.



Why aren't your sales reps closing more business?

Are they as productive as they could be?

Create more bookings and generate more revenue by giving your sales team more time to sell by optimizing your sales approach.

Contact Shannon for your *free 60-minute Gap Analysis*; she'll identify 3-5 ways your team could be instantly more productive.

BOOKINGS & ENGAGEMENTS:

info@shannongregg.com or 724.510.SELL